

National Western Foundation Female Sale Participant 2019:

It is indeed a pleasure to be working with the Colorado Angus Association on the historic National Western Foundation Female Sale held in conjunction with the National Western Stock Show. Many of you receiving this letter have been participants in the past and we appreciate your willingness to be part of this great event again in 2019. We plan to make the 2019 Foundation Female Sale the best ever and your willingness to participate with high quality genetics is the building block to making this sale a successful event. Many of you have been in contact with us by telephone, text messages, or emails requesting deadlines for catalog information in terms of entry forms and picture deadlines. In order to be the most efficient in communicating with all of you that are a part of this great event, we would like to make sure we have emails on file for everyone and would like to request that all communications regarding sale information be forwarded via email to <u>nwssfoundation@rancelong.com</u>. In today's world we tend to get information forwarded multiple ways and we want to make sure that nothing falls through the cracks and gets overlooked. In saying this, I would like to also encourage everyone to continue calling. We would just simply like to have a hard copy of information forwarded to us for the file.

Tuesday, November 20th, 2018 is going to be the deadline for us to receive your entry information on live cattle, embryo packages, and semen that you would like to participate with. There is not going to be a set entry form. We would like for you to simply email us registration numbers on your live animals and if there is breeding information that needs to go along with those particular animals, please provide that in the same email. On embryo packages please provide us with the number of embryos you intend to sell in each package along with both the sire and dam registration numbers. Then on semen packages, simply put the bull's name, registration number, and the number of units you would like to consign. If there are particular footnotes that you would like for us to incorporate with our footnotes for your animals, please provide those as an attachment or as part of your email. If you are going to have pictures of cattle selling, please identify those when you forward your information to us!

The picture deadline will be **Monday, December 3rd, 2018**. Please email all pictures to <u>nwssfoundation@rancelong.com</u>. Please make sure to label each picture with corresponding name, tattoo, and registration number.

These deadlines are going to be strict as our goal is to have this catalog prepared and mailed well in advance of the stock show! With the Angus Journal printing the catalog, it will mail to all participants past buyers. If there are certain potential buyers you would like to have included in the catalog mailing, please provide those names and address to us and we will see to it that they are included in the mailing from the printer.

Again, we are excited to be working with each and every one of you who are participating in 2019 and look forward to making the 2019 National Western Foundation Female Sale the best ever. If you have any questions, please don't hesitate to give me a call at (918) 510-3464.

Sincerely,

Rance Long

Entries Due November 20th

Pictures Due December 3rd

RANCE LONG
PO Box 2, Adair, OK 74330 • 918.510.3464 • rlong@RanceLong.com